

# 1555 Asset Management Portfolio Pitch Deck

A sustainable approach to portfolio returns in a new regime of fiscal policies and political risks



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10/14/2020  
Class of 2022

Considering and incorporating all possible assumptions and cash flow requirements.

## Client Requirements



- A sophisticated investor
- A pre-IPO CEO
- Currently lives with parents
- Marrying in 2 years
- Raising 2 children in 5 years
- Expecting a return \$1 million after tax before marriage
- Requiring \$2 million in cash 3 months before wedding
- Prefers to hold 6 months of living expenses
- **\$25 million total under our management, 10 cash, 15 fixed portfolio**

## Yearly Cash Outflow

Assuming...



Alex is situated in **Hong Kong**



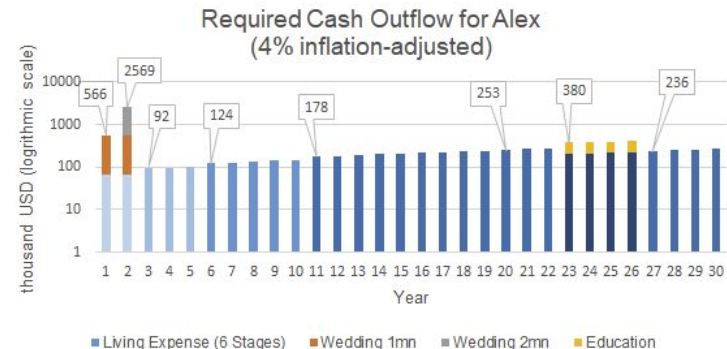
Tax rate for net chargeable income is **17%**



Alex will be making **290,500 USD/year**



Expected annual college tuition at year 23 is **89,500 USD**



Analyzing overall macroeconomic outlooks and examining equity/bond markets trends.

## Fixed Income

- Expected **5 year low-rate** environment from gov. bonds (higher bond prices), no space for further IR cuts
- Tightening credit spreads Q4 onwards - **corporate bonds** have **higher yields** than government bonds (Bloomberg US Corporate HY Index)
- 2020 Q1&Q2 corp. bond **high spread volatility** and high volume of **new issues**
- 10 year US-bond yields worst out of all

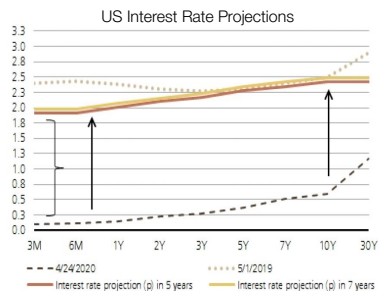
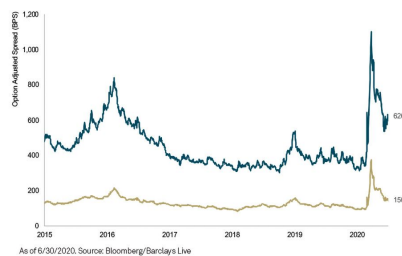
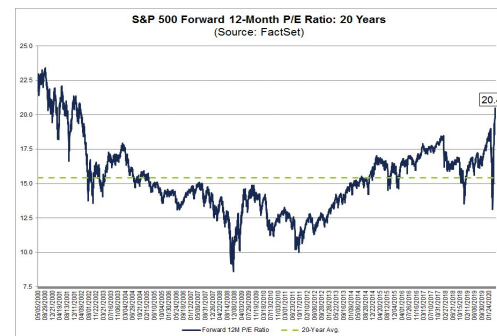
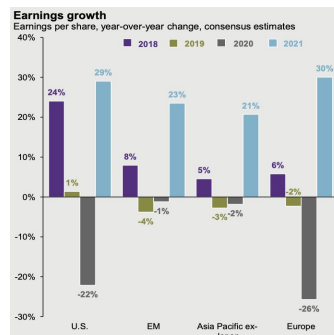


Exhibit 3: Credit Spreads Tightening



## Equity Markets

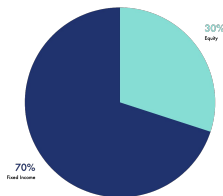
- **Considerable expected growth** in 2021
- Low bond yield environment can support **higher equity valuation** and increased equity risk premium (DCF)
- P/E increase driven by **↑ prices but ↓ earnings**
- Investor **expectation driven** environment rather than performance (high speculation)
- **Few opportunities** to enter at low-prices



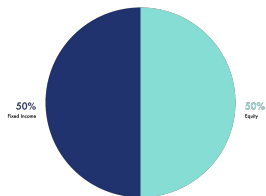
# 4 Strategic Asset Allocation

Using macro environments to set up strategic asset allocations and long-term portfolio structures.

Alex's 15M Asset Allocation



Revised Asset Allocation



A Balanced Strategic Approach

"Although duration is set to remain in demand while the world is in recession, today's buyers of bonds really shouldn't be looking to hang onto them for the long haul." (JPM LTCMA)

From 70:30 to 50:50 (Fixed Income: Equity)

- **20% shift from FI to Equities**

Bond markets low yielding next 2-5 years with high entry prices

Alex's short-term cash requirements, stay 50%

- **Equity dislocations & inefficiencies**

Many potential upsides in 2021 & onwards

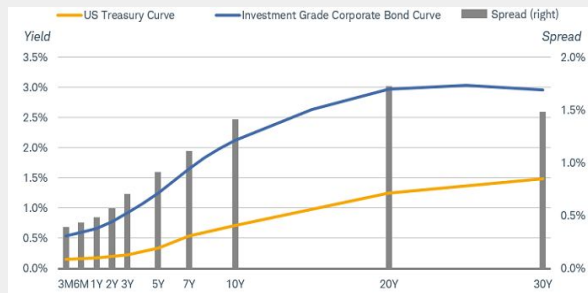
High short term volatility before markets stabilize and pricings reach "equilibrium"

- **Corporate Bonds > Government Bonds**

*Seek returns given the low gov. bond yields*

Expected default rates for corp bonds in USA to reach 9.4%, from 6.2% (especially for sub-BB ratings)...

But inverse relationship between interest-rate & credit risks should still balance out risk-return



Hedging market dislocation and high political risks by asset location diversification.

## Equity Markets

Region	COVID-19	US-China Relations
Europe	Solid <b>public health</b> policies, exposure to <b>cyclical upside</b>  China's strong <b>rebound</b> helps recovery	<b>Less direct impact</b> from US-China tensions
Japan	Strong <b>fiscal policies &amp; public health measures</b> show positivity	<b>Extremely delicate</b> ; Gov. policy & decisions need to steer clear of angering Xi/HK or Trump
USA	Recovery favours undervalued cyclical stocks vs <b>overvalued tech/growth</b>  <b>Little financial stimulus</b> given a likely <b>extended pandemic</b>	<b>Low long-term impact</b> , higher short-term investor attention  <b>Corporate tax rates</b> (21% current) - Trump (decrease 1%) - Biden (increase 7%)
Asia Pacific (ex-Japan)	<b>Less space for policy</b> cushions (focus on US-China relations)	Highly <b>correlated</b> with US-China relations, <b>higher volatility</b> with investor sentiments

## Fixed Income

Region	General Trend
Asia	Good pandemic containment, risky US-China relations, China's muted policy changes
USA	<b>Underperforms</b> vs other DM gov. bonds, but <b>consistent</b>
Corporate	Increased <b>default risks</b> , <b>returns</b> higher than gov. bonds
Global HY	Constant/higher <b>source of income</b> despite recent underperformance
EM Debt	<b>EMs</b> with limited policy responses will recover slower but take advantage of cyclical up-sides  Issues with lower trading <b>volume/liquidity</b> and <b>underpriced default risks</b>



Tactical asset allocation aims to risk-take under suitable circumstances and locations to best generate high yields.

Analyzing market trends to locate long-term and sustainable value during the Post-COVID era.

## Post-COVID Outlook

Office	→	Remote working/Domestic housing
Traditional Monitoring	→	Information Technology/Big data
Agribusiness	→	Healthification (nutrient/organic products locally)
Consumer disc.	→	E-commerce
Oil/Natural Gas	→	Clean Energy/ESG-related
Healthcare	→	Telemedicine

## Thematic Additions (Sector)

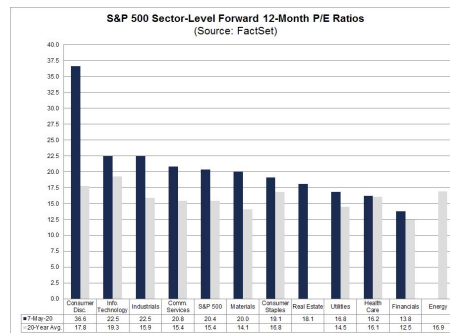
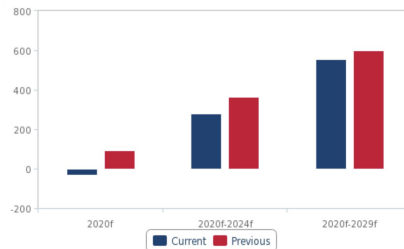
- Information Technology
  - Communications
  - Education
  - Entertainment
  - Telemedicine
- Energy Commodities, Renewable Energy (ESG)
- Healthcare/Biotech
- Real Estate (REITs)

Real estate prospects long term remain robust and maintaining value, unimpacted by cyclical factors or recovery. "Overvaluation" as per the GFC 2008, show that value has consistently been on the rise. Cap rate also demonstrates mainly positive returns.

### NOTE ON COMMODITY METALS

Increase in **unemployment** and **income inequality**, posing risks to mining operations/supply chains. Higher royalties/taxes on miners (Sub-Saharan Africa, etc.). Metal ore/mining industry reinvestment may happen in China, though, due to resource base insufficiencies domestically. (Not recommended)

Gas Demand Falling, But Long-Term Outlook Broadly Unchanged  
Net Change In Global Dry Natural Gas Demand, bcm



Understanding the fundamental values in ESG development and utilizing this theme as a core focus.

*Ioannou and Serafeim (2019) demonstrate that when market leaders introduce sustainable practices, many eventually spread out to become common practices within an industry.*

Focus	Environmental Stewardship	Social & Governance	Revenue Growth & Market Access
Benefits	<p>Lower carbon emissions, fossil fuel involvement, etc.</p> <p>Private investment opp. from climate risks</p> <p>Cleaning up waste or solving env. issues (locally)</p> <p>Transforming products/supply manufacturing chains</p>	<p>Ethnic/gender diversity &amp; corporate management</p> <p>Shareholder protection by operational &amp; cash-flow efficiency</p> <p>Better workplace productivity &amp; employee satisfaction</p> <p>Investor/firm collaboration and active feedback</p>	<p><b>Risk-adjusted</b> returns, <b>outperforming</b> conventional funds</p> <p>Increased <b>long term value</b> outlook based on upcoming trends</p> <p>Increased <b>investor demand</b> and net flows (liquidity)</p> <p>More transparent <b>data disclosure</b> and tech-driven analytics (PRI)</p>
Risks	Reputational and regulatory downside (specific sectors) may generate geopolitical issues and public pressure		

Global Estimated Net Flows ESG Funds - Asset Type

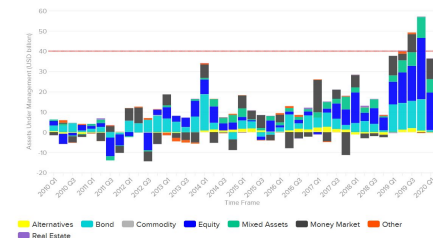


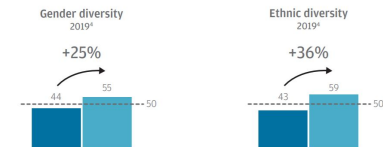
EXHIBIT 7: CLIMATE CHANGE LEADERS DEMONSTRATE STRONG PERFORMANCE



Source: STOXX May 2020

Likelihood of financial outperformance¹, (%)

Quartile: 4th, 1st, Median



Source: McKinsey May 2020

# 8 Thematic Additions - ESGs

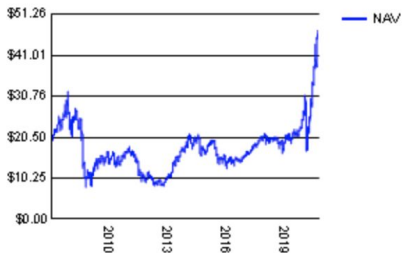
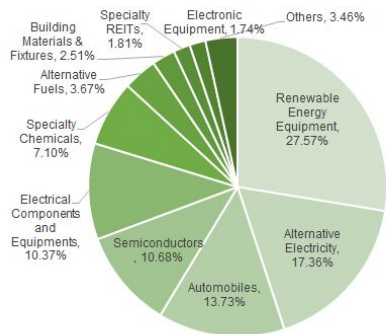
## First Trust NASDAQ Clean Edge Green Energy Index Fund (QCLN)

Total Assets	\$483 million
ESG Rating	MSCI A

### Highlights:

- Location diversified in top holdings, NIO (China), Tesla (US), SolarEdge (Israel)
- Follows post-COVID trends towards renewable energy
- 0.13% median bid-ask spread (investor valuation/demand are in accord)
- 25.37 3-year alpha and increasing YTD NAVs
- Liquid, inexpensive but has depth in holdings

Value Growth



## JP Morgan Europe Sustainable Equity Fund

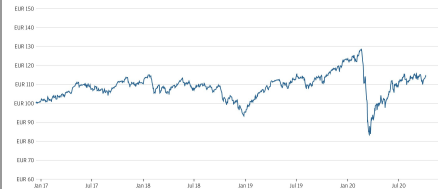
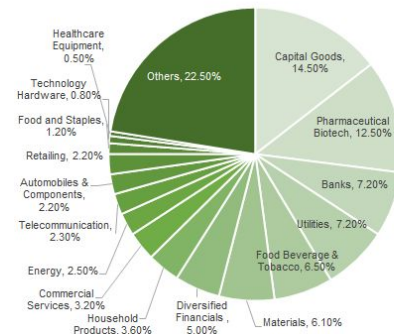
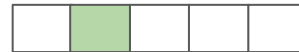
Total Assets	\$265 million
Rating	Morningstar 4 Star

### Highlights:

- Location diversified in Eurozone (51%), Europe ex-Euro (27%), UK (21%)
- High healthcare focus but also on industrials, large room for ESG growth
- Low carbon risk score and fossil fuel involvement
- Properly incorporates sector trends and Euro recovery

Main countries include France, Netherlands, Switzerland, Denmark, Sweden, Finland, Italy

Value Growth





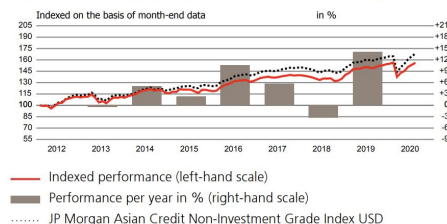
## UBS (Lux) Bond SICAV - Asian High Yield

Total Assets	\$2.18 billion
Locations Invested	China (54.7), India (19.4), Hong Kong (6.4), SE Asia

### Highlights:

- China's recovery will help Asian HY performance
- Chinese and Asian bond defaults remain low
- Asian bond market inferior → higher compensations
- Diversified Asian strategy with 46.6% real estate, 10.2% financial, 6.7% utility
- Chinese real estate/property development strength

Performance (share class P-acc USD, gross of sales charge)<sup>1</sup>



### 10 largest positions (%)

	Fund
Shui On Development Hldg	2.1
China Evergrande Group	1.6
Postal Savings Bk China	1.5
Proven Honour Capital	1.5
Kaisa Group Holdings Ltd	1.4
Bank Of China	1.4
Upl Corp Ltd	1.4
Network I2I Ltd	1.3
Lenovo Group Ltd	1.3
Oil India Ltd	1.1

Beta = 0.95 (3Y)

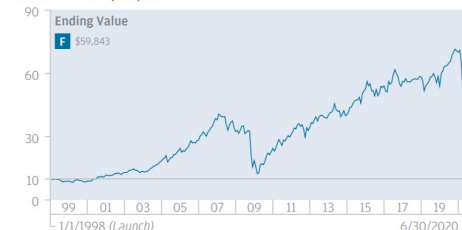
## JPMorgan Realty Income Fund (URTAX)

Total Assets	\$1.41 billion
Locations Invested	US (98.36%), Cash (1.64%)

### Highlights:

- Invests primarily in REITs with attractive growth potential
- US real estate assets have less liquidity concerns
- Healthcare/domestic housing follows trends, aligned with post-COVID movements & future biomedical growth

### GROWTH OF \$10,000



Since inception with dividends and capital gains reinvested. There is no direct correlation between a hypothetical investment and the anticipated performance of the Fund.

Sector exposure (excluding cash)	Portfolio	Benchmark
Healthcare	15.56	11.18
Hotels	3.28	2.87
Housing	25.72	18.72
Industrial	13.77	14.39
Net Lease	11.31	8.62
Office	5.72	11.80
Other	1.81	3.38
Retail	7.92	7.48
Self Storage	0.00	6.60
Technology	14.91	14.97
Total	100.00	100.00

Urbanization & increase of housing turnover rate will contribute to %increases in self storage, but not necessarily short term; requires some rebalancing later on.

Beta = 0.93 (3Y)

## JPM US Momentum Factor ETF (JMOM)

<b>Total Assets</b>	<b>\$141.6 million</b>
<b>5 Largest Sectors</b>	Technology, Consumer Services, Financials, Healthcare, Industrials

### Highlights:

- Invests in trending securities/sectors, in-line with post-COVID expectations
- Follows the JPM US Momentum Index
- Companies and sector selections follow ESG performance trends

*Designed to provide domestic equity exposure with a focus on companies with strong risk-adjusted momentum and the potential to enhance returns. (JPM)*

### Select Holdings

Nvidia	Nextera Energy
Apple	Teladoc Health
Microsoft	Vertex Pharmaceuticals
Zoom Video	Equinox (REIT)
Amazon	Prologis (REIT)
Mastercard	T-mobile
Salesforce	

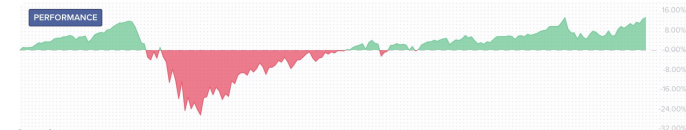
GROWTH OF \$10,000



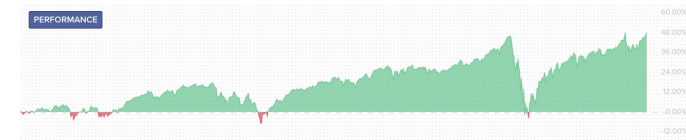
Since inception with dividends and capital gains reinvested. There is no direct correlation between a hypothetical investment and the anticipated performance of the Fund.



### Index YTD



### Index 3-year



Index 10-year (JPM LTCMA): 7.8% Compounded Returns

Industry	Environment	Social	Governance
Housing	Low	Medium	Medium
Healthcare	Low	Medium	Medium
Industrial	Low	Low	High
Finance	Immaterial	Medium	High
Communications	Low	Medium	High
Technology	Immaterial	Low	High

*\*Note: governance is mainly high across all industries at the current time.*

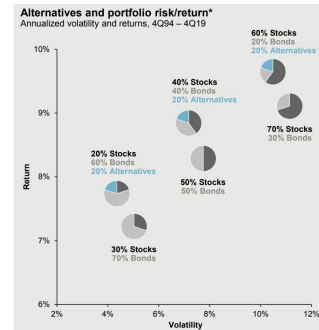
Using structured credit to better guarantee client short-term cash retention.

## Additional Objectives & Benefits

- To better generate steady incomes in an incredibly low fixed income environment
- Generate higher overall portfolio Sharpe ratios with diversifying asset class
- Balancing active and passive management strategies

For 50-50 FI-Equity portfolio, a 10% alternative allocation would yield a likely 4% Sharpe Ratio increase.

*\*Note: the amount of information on specifics is scarce, hence a broader take on alternative investments*



## Structured Credit Hedge Funds

BRIDGE  
INVESTMENT  
GROUP

“Bridge Debt Strategies Fund Manager is focused on debt investments primarily against recession-resistant multifamily, office and seniors housing assets,” (\$4.5 bil, 2020)

- Pooling debt obligations and selling off cash flows
- **Loans, mortgages, asset-backed securitizations** (Bridge Debt & Freddie Mac MBS)
- **Low correlations with FI**, generate fixed cash flows with higher returns
- Higher demand of hedge funds from private equity sectors, **lowering liquidity risks**
- Expected higher risk premiums & stricter rules on lending
- Sector specific credit performance (energy, automobile, Chinese real estate)
- Credit spreads remain near **80th percentile** in last decade, possible entrances

Total Returns for credit markets this year and current yields

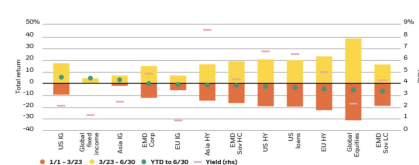


Table 1: Structured Credit Generally Has Had Low Correlation with Traditional Fixed-Income Sectors<sup>3</sup>

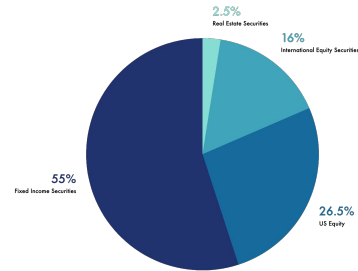
	10-year Treasury	IG Corporate Bond Index	CMBS Index	HY Bond Index	Leveraged Loan Index	CLO Index	S&P 500 Index	ABS Index
10-year Treasury	1.00							
IG Corporate Bond Index	0.75	1.00						
CMBS Index	0.77	0.88	1.00					
HY Bond Index	(0.06)	0.48	0.36	1.00				
Leveraged Loan Index	(0.36)	0.26	0.19	0.83	1.00			
CLO Index	(0.22)	0.26	0.25	0.66	0.78	1.00		
S&P 500 Index	(0.33)	0.13	0.05	0.71	0.63	0.48	1.00	
ABS Index	(0.21)	(0.05)	(0.08)	0.21	0.33	0.33	0.13	1.00

Source: Oaktree Capital

Recommending other potential lifelong plans and capital-accumulation structures.

## Education

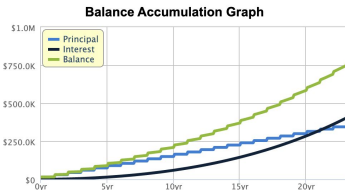
JPMorgan 529 Conservative Growth



- Fixed income > Equities (IR risk)
- Special estate planning
- Tax-deferred growth of investment earnings
- Easy gifting/transferral

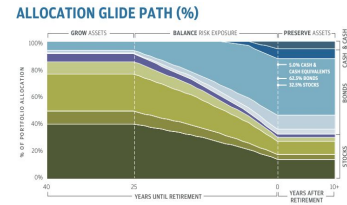
Assuming 6% Return  
 AIP: \$16,000/Year  
 CF: \$720,000 in the 23rd year

*Estimation of education fees (slide 2): 90K per year  
 \* 4 years \* 2 kids ≈ 720K (minimum) satisfied*



## Retirement

JPM SmartRetirement Blend Fund **2050**  
 (JNYAX)



\*The strategic asset allocation depicts the Fund's targeted weights. Actual allocations may differ. We may adjust this amount based on J.P. Morgan's internal research and market conditions.

### Strategic Allocation (%)

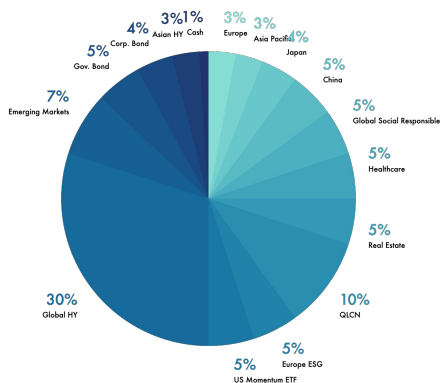
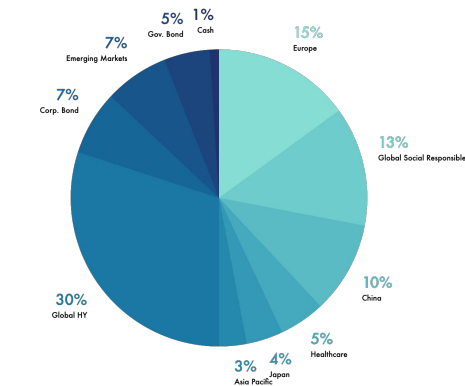
■ Cash & Equivalents	0.0	■ REITS	5.5
■ Inflation Managed Fixed Income	0.0	■ Emerging Markets Equity	9.1
■ U.S. Fixed Income	6.1	■ International Developed Equity	27.3
■ High Yield	2.0	■ U.S. Small/Mid Cap Equity	9.2
■ Emerging Markets Debt	1.0	■ U.S. Large Cap Equity	40.0

- Morningstar Gold rating
- Focuses on early on growth and savings retention later on (for cash flow volatility)

Minimum investment: 15 million

*Note, this particular retirement planning may not completely be necessary given possible 401K company plans. Also, current portfolio generated incomes may already be sufficient.*

Generating the largest portfolio cash-flows, both short and long term.



## Preliminary Tactical Portfolio

$E(R)$  8%, STDEV 10%

(without any alternatives/thematics)

## Final Portfolio with thematic elements generates:

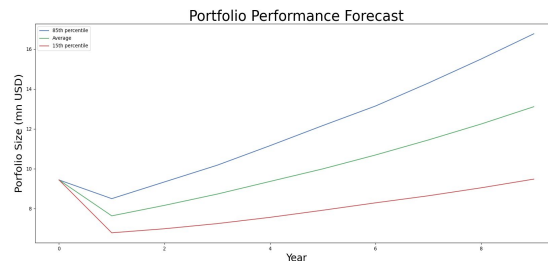
↑  $E(R)$  8.2%, STDEV 8.8%

↑ Estimated portfolio with 10% alternative investments (45:45:10) vs "Final Portfolio"

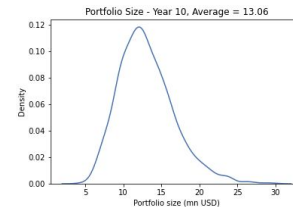
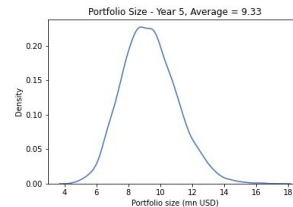
↑ Sharpe Ratio 0.93 (4%)

## Forecasted Final Returns

Using a Monte Carlo simulation and taking into account all required cash flows:



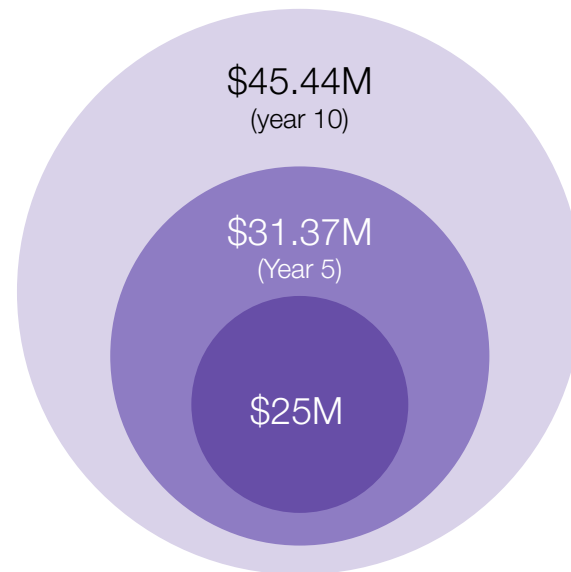
**85% probability for the portfolio size to be above 9.4 million at year 10**



Suggests an expected portfolio size of **9.33 million** at year 5 and **13.06 million** at year 10

### Why 1555 AM?

- **Hedging** short term high volatility through uniquely diverse **cash, sector, location and assets** to minimize political risks and COVID-19 impacts, while maintaining liquidity and a **core sustainability goal**
- Thematic additions and alternatives focus around *long term growth*, within **tech-related renewable energy, real estate** and an increasingly **online** presence within **healthcare & communication** sectors
- Less focus on historical data, more on **expectations relative** to current price and generating **value** from market dislocations in high risk environment
- **Client-centric** plans take into consideration cash flows (with inflation and macroeconomic factors), while generating a comprehensive wealth management plan with **education** and **retirement** funding



*\*Note: Expenses & req. cash flows are subtracted*

Emphasizing superior long-term returns with balanced investing and sustainability, tailored to clientele needs.

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